



# Brochure

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**Prescan GmbH**

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## In a Few Words

### The PRESCAN Company

Prescan GmbH is a coordination centre for innovative medical check-ups. Since 2005, the Austrian company has been organising time-saving premium preventive health care performed by specialists with the help of state-of-the-art technology. With its preventive services, Prescan has already been able to provide diagnostic help to many people in good time. The company became known for its Total Body Scan®, a full-body medical check-up. Prescan GmbH maintains facilities in Vienna, Graz and Salzburg.

## That's What Prescan Is All About

**Personal & Comfortable** At Prescan, personal care is the focus of everything we do. Our staff accompanies our customers during all examinations. We organise everything, collect the findings, and are always available. We thus ensure a high level of comfort for you.

**Quick & Flexible** Prescan guarantees its customers a time-saving examination process. Waiting times are taboo, even though we take your wishes into account. Even a comprehensive full body check such as the Total Body Scan® only takes half a day.

**Competent & Reliable** At Prescan, our customers can rely on being examined by top specialists. We maintain an Austria-wide network of independent and international specialists. The Prescan team pursues continuous quality assurance to provide its customers with the best medical care at all times.

## Quotes

### Managing Director Georg Haury:

**OUR PREMIUM PREVENTIVE CARE:** "Austria has one of the best health care systems in the world. But even this has its metes and bounds. Prescan considers itself a complement to public health services. In terms of preventive care, we can offer added value to all those who want to know more about their state of health. This is achieved by state-of-the-art equipment and top specialists. Another advantage: Our doctors devote plenty of time to discuss the results in detail."

**THE TIME FACTOR:** "We all know the problem: Getting an appointment with a specialist or for a laboratory test can take a while. The time before the referral is even issued must be added to this waiting time. We are able to offer a solution within a few hours. Our general rule is: One phone call is enough and we coordinate all appointments, procedures and arrangements with the desired physicians."

## This Is What We Offer

**Total Body Scan®:** This preventive medical check-up uses imaging techniques and is offered in three different variations/packages. These thorough examinations of the whole body can help to rule out tumour diseases, heart attacks, and strokes. At the same time, they provide comprehensive insight into your current state of health in just one day.

**Laboratory Test:** In order to get a more complete picture of our customers' health, we offer comprehensive laboratory tests of the blood, urine and stool. If you already possess a current lab report (e.g. from the public health examination) and bring it to your Total Body Scan®, these tests are not necessary.

**Cardio Program Plus:** This is a further addition to the Total Body Scan® but can also be booked separately. Using heart ultrasound, stress test and ECG, the function of the heart valves, blood flow, heart chambers as well as the pumping function of the heart at rest and under stress can be optimally displayed.

**Gynaecological Examination:** Regular check-ups play a decisive role, especially when it comes to early detection of cervical and breast cancer. Our gynaecological examination includes a therapeutic interview, a vaginal ultrasound, a pap and secretion smear as well as palpation of the breasts and lymph nodes.

**Urological Examination:** The earlier prostate cancer is detected, the greater the chances of cure. Our check-up includes sonography of the kidney, the lower abdomen incl. residual urine determination and the testicles, a therapeutic discussion with the urologist, laboratory parameters (PSA) and a prostate examination.

**Skin Cancer Prevention:** Melanomas (skin cancer) can be detected at an early stage with a regular examination of your moles. The MoleMax II, a digital reflected-light microscopy system, enables the dermatologist to examine the deeper layers of your skin. The screening is painless and can be followed by the patient on the screen.

**Colorectal Cancer Screening:** From the age of 45, it is recommended to regularly have a colorectal cancer screening (colonoscopy) performed. Both polyps and carcinomas can be detected with colonoscopy and can be removed painlessly in the same session.

**Individual Examinations – MRI and CT:** Both can be performed independently from our Total Body Scan® or any other mentioned programme. For example, if you suffer from a sensitive shoulder or a painful knee, we have the means to examine those individually.

**Further Examinations:** Of course, we also offer further examinations and help you coordinate operations if necessary.

**Please contact us, we shall be pleased to give you all the information you need.**

## The Procedure of a Total Body Scan®

Our Total Body Scan® usually starts at 9 a.m. Please plan 1.5 to 4 hours for all examinations depending on the package you chose. All examinations take place under one roof in one day. Our independent cooperating physicians devote plenty of time

**Examinations:** The examination process starts with an extensive discussion with the physician in charge about your medical history. The doctor will discuss your medical environment in everyday life, in your family and at work, and take a thorough medical history. Next is an ultrasound of the thyroid gland and carotid arteries. This is followed by an examination of the heart and lungs by computer tomography (CT), depending on the indication. It may be complemented with an ECG or our Cardio Program Plus. If so, our team checks your heart/circulation first at rest, afterwards under stress. The core of our Total Body Scan® is the examination in the magnetic resonance scanner (MRI), in which all major organs and blood vessels as well as the spinal column are scanned. Thus, we are able to detect diseases such as strokes and heart attacks, tumours and vascular changes at an early stage.

Our multilingual, friendly staff will accompany you during the examination and take care of all the procedures. Breakfast is also included in the programme, as clients with scheduled laboratory tests have to come to the examination on an empty stomach.

**Minimum time, maximum results:** The comprehensive screening programmes at Prescan take only 1.5 to 4 hours (depending on the package chosen). In the course of the afternoon, all examination results are processed. The following day you will have a final consultation lasting about 30 minutes. In this detailed discussion, the physician in charge will inform you about the results of the check. The complete findings are then already available and will be handed over to you in written and digital form.

## Insight into the History of the Company

### Interview with Georg Haury, Managing Director of Prescan GmbH

#### HOW DID THE COMPANY GET STARTED?

**Haury:** It all started by a crazy coincidence. After working in the hotel industry, event planning and film catering in Germany and Austria, I became a professional sailor. In 2005, I was practising in Gran Canaria. At the hotel bar, I got into conversation with a man with whom I chatted about career options, among other things. Jan Zantinge from the Netherlands told me about his company Prescan, which he had founded together with a partner in 2003. When he found out that I wanted to start my own business and was looking for a new challenge and – influenced by personal strokes of fate in the family due to illness – was interested in medicine anyway, he asked me if I wanted to set up a branch of Prescan in Austria. I was completely enthusiastic and founded Prescan GmbH in Vienna together with my wife Erika Bürk in the same year.

#### HOW DID THE FIRST YEARS GO?

**Haury:** Everything happened very quickly after my first conversation with the founder of Prescan in the Netherlands. After all, we were able to build on the expertise from the Netherlands, where the concept of a time-optimised screening programme was already working very well. The experience of my wife Erika in “sales and business development” of a company active in preventive medicine was equally helpful. From the beginning, we have been working with the Rudolfinerhaus Clinic in Vienna and with the “Privatklinik der Kreuzschwestern” in Graz. Especially the demand for the Total Body Scan® was enormous in the early years. Initially, customers from Austria and Central Europe showed the most interest before there was an increased demand from Eastern Europe, especially Russia. Our turnover increased rapidly from year to year and we opened two more locations in Vienna and Salzburg.

#### WHAT WILL THE FUTURE BRING?

**Haury:** In the meantime, Prescan GmbH has established itself as a coordination centre for medical examinations in Austria, but is also known as a premium screening provider across the borders. Many of our customers are from Russia or South-Eastern Europe, such as Romania. Our goal is to further expand our pioneering role in the field of private medical health care in the future.

## Hans in Luck

It all started with a "strange cough" and a "funny feeling".

"My father dismissed it as a cold that had spread, but I was sceptical – after all, he had never smoked his whole life," says Bernhard Glück. He urged his father to do more than just go to the family doctor for a check-up and get the usual blood tests.

**Johann "Hans" Glueck would probably not be alive today if his son had not persuaded him to have a Total Body Scan®.** Bernhard had already been a client of Prescan's for some time because he has had a keen interest in preventive medicine. After all, he had been diagnosed with testicular cancer at the age of 28.

During the thoracic CT, Johann Glueck, then 78, was diagnosed with a space-occupying malignant process in the right upper lobe, a stage 1 bronchial carcinoma. It was classified as highly suspicious so the doctors advised him to undergo immediate surgery.

One week later, the endoscopic operation took place. Further treatment such as radiation or chemotherapy was not necessary because the intervention was so early. In retrospect, Johann Glueck states: "You know, it happened so quickly that I didn't even realise what it meant right away.

It's only now that I sometimes realise that I probably wouldn't still be around if my son hadn't been so insistent on going to Prescan as soon as possible..."

Bernhard Glueck gets a Total Body Scan® every three years and is very impressed by the uncomplicated and highly professional care of the team. **"I simply consider this an important investment in my health."** Yes, there are significant costs, but these are ultimately nothing compared to the costs of possible later treatment with long inpatient hospital stays or expensive medication. Not to mention, of course, that you can't put a price on that his father is simply still around.

## This Is What Our Customers Say



Prescan ist First Class Service: schnell, effizient und freundlich. Ich komme gerne wieder, um mich von meiner Gesundheit zu überzeugen.

**Josef Hickersberger**

ehem. Teamchef der österreichischen Fußball-Nationalmannschaft

Prescan offers first-class service: fast, efficient and friendly. I will gladly return to make sure that I'm healthy.

**Josef Hickersberger**

Former head coach of the Austrian national football team



Innerhalb kurzer Zeit bekomme ich genaue Informationen über meinen Gesundheitszustand, mögliche Schwachpunkte und Risiken.

**Michaela Frey**

Geschäftsführerin, Auto Frey

Within a short time, I get precise information about my state of health, possible weak spots and risks.

**Michaela Frey**

Manager, Auto Frey





Mit dem Total Body Scan® wollte ich wissen, wie gesund ich tatsächlich bin. Im Wirtschaftsleben ist eine IST-Analyse gängig, man möchte wissen, wo das Unternehmen tatsächlich steht. Das wollte ich auch bei meiner Gesundheit wissen und war angenehm überrascht. Nicht nur, dass nichts gefunden wurde, auch die Gegebenheiten waren äußerst angenehm: neueste Technologie, die Vorzüge einer Privatklinik, Ärzte, die Zeit haben, und ein unglaublich nettes Betreuungsteam. Nur weiter so!

**Otmar Paugger**  
Steuerberater

I booked the Total Body Scan® because I wanted to know how healthy I am. In economic life, a situation analysis is quite common, after all, you want to know where your company stands. I wanted to gain the same insight into my health status, too and was pleasantly surprised. Not only the doctors didn't find anything; but the conditions at Prescan were extremely pleasant: the latest technology, the advantages of a private clinic, doctors who take their time and an incredibly nice care team. Keep up the good work!

**Otmar Paugger**  
Tax consultant

## Fact Sheet – We let numbers speak for

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<b>Company name</b>	Prescan GmbH
<b>Legal structure</b>	Limited liability company (“Gesellschaft mit beschränkter Haftung”)
<b>Location</b>	Krotenthallergasse 5/3, 1080 Vienna
<b>Phone</b>	+43 (0)1 890 6693-0
<b>Fax</b>	+43 (0)1 890 6693-19
<b>Email</b>	info@prescan.at
<b>Website</b>	www.prescan.at
<b>Foundation</b>	2005
<b>Shareholders</b>	Georg Haury, Erika J.M. Bürk
<b>Managing director</b>	Georg Haury
<b>Corporate object</b>	Coordination centre for medical examinations
<b>Market positioning</b>	Market leader in the field of coordination of private medical check-ups in Austria and abroad
<b>Best known for</b>	Total Body Scan®
<b>Employees</b>	8
<b>Customers per year</b>	Approx. 1,000
<b>Facilities</b>	<b>6 Facilities:</b> 4 facilities in Vienna: Krotenthallergasse 5/3, Donaueschingenstraße 24, Lazarettgasse 25, und Billrothstraße 78 1 facility in Graz: Kreuzgasse 35 1 facility in Salzburg: Schallmooser Hauptstraße 41
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## Our Head Office

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## Our Clinics/Cooperation Partner

### **Hamerlinghaus**

#### **Krotenthallergasse 5/3, 1080 Vienna**

Accessibility by public transport:

- U6 – station „Josefstädter Straße“
- Tramway 2 – station „Albertgasse“

### **Millennium Diagnostik**

#### **Donaueschingenstraße 24, 1200 Vienna**

Accessibility by public transport:

- City trains S1, S2, S3, S4, S7 and regional trains of ÖBB – station “Traisengasse”
- U6 – station “Dresdner Straße”
- Tramway 2 – stop “Hellwagstraße”
- Bus no. 5A – stop “Lorenz-Böhler-UKH”
- Bus no. 37A – stop “Allerheiligenplatz”
- Bus no. 11A and 11B – stop “Allerheiligengasse”

### **Health Service Center** (private clinic in Vienna)

#### **Lazarettgasse 25, 1090 Vienna**

Accessibility by public transport:

- Metro U6 station “Alser Straße”, change to tramway 43 - stop „Skodagasse“
- Metro U2 station “Schottentor”, change to tramway 43 or 44 – stop „Skodagasse“

## **Rudolfinerhaus**

### **Billrothstraße 78, 1190 Vienna**

Accessibility by public transport:

- City train 45 – station “Oberdöbling”
- Tramway 38 – stop “Silbergasse/Rudolfinerhaus”
- Bus no. 10A and 39A – stop “Silbergasse/Rudolfinerhaus”

## **Privatklinik der Kreuzschwestern**

### **Kreuzgasse 35, 8010 Graz**

Accessibility by public transport:

- GVB bus no. 39 – stop “Kreuzgasse”

## **OPEN MRI**

### **Schallmooser Hauptstraße 41, 5020 Salzburg**

Accessibility by public transport:

- AZS bus no. 4 – stop “Grillparzerstraße”

## Photographic Material

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Prescan staff member caring for a patient.  
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The doctor explains the examination results to her patient.  
© Prescan GmbH



The doctor explains the examination results to her patient.  
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Georg Haury and Erika Buerk form the management of Prescan GmbH.  
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